



Gobierno de Reconciliación
y Unidad Nacional
El Pueblo, Presidente!



INVITATION FOR BIDS

National Program for Sustainable Electrification and Renewable Energy (PNESER)

Issuing Date: 31/08/2013
Name of Country: The Republic of Nicaragua
Project Title: National Program for Sustainable Electrification and Renewable Energy (PNESER)

Name of CB: Supply of goods and related services for new substations and power transmission lines of 138 kV in municipalities of El Sauce and Ocotal and expansion of substations San Ramón and Estelí.

Project Tender No. ICB-001-2013-PNESER
Loan/Credit No. : PNESER NIC-6

1. The Government of the Republic of Nicaragua has received Loan from the Export-Import Bank of Korea from the resources of the Economic Development Cooperation Fund (EDCF) of the Republic of Korea toward the cost of the National Program for Sustainable Electrification and Renewable Energy (PNESER) and intends to apply a portion of the proceeds of this loan to payments under the contract on Supply of goods and related services for new substations and power transmission lines of 138 kV municipalities of El Sauce and Ocotal and expansion of substations San Ramón and Estelí.

2. The Project Executing Agency (ENA REL) now invites sealed bids from eligible bidders for Tender No. ICB-001-2013-PNESER on Supply of goods and related services for new substations and power transmission lines of 138 kV in municipalities of El Sauce and Ocotal and expansion of substation San Ramon and Estelí.

Lot No. I: Substations El Sauce and Ocotal and expansion of Substations San Ramón and Estelí.

Lot No. II: Power transmission lines of 138 kV

Bidders interested in this tender must submit a single offer for both Lot No. I and Lot No. II. Contract shall be awarded to a single bidder of the two (2) lots who submits the lowest evaluated bid in total and has met the entire requirements described in this Bidding Document.

2. Bidding will be conducted through Competitive Bidding procedures. Single stage and one envelope specified in the Guideline for Procurement under EDCF Loans, and is open to all eligible bidders that meet the following minimum qualification criteria:

- This Invitation for Bids is open to only bidders from the Republic of Korea as defined in the Loan Agreement. A Bidder shall be deemed to have the nationality of the Republic of Korea if the Bidder is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.

- **Financial Capability.** The financial evaluation of the bidders will be made by calculating the following indicators, based on the information provided in Balance Sheet and Income Statement for the years 2010, 2011 and 2012, duly audited, for evaluation purposes is calculated the average values of the three years.

- Indebtedness: total debt to total assets.
- Current ratio: current assets to current liabilities.
- Profitability: net income to capital.

- Experience and Technical Capacity

For Lot No. I "SUBSTATIONS EL SAUCE AND OCOTAL AND EXPANSION OF SUBSTATIONS SAN RAMÓN AND ESTELÍ", Bidders must provide documented evidence of compliance with two (2) contracts to supply goods, works, and related services for the construction of electrical transmission substations with voltage levels of 138 kV or higher,

completed in any of the last ten (10) years prior to the submission deadline of this offer. At least one (1) contract in the above should have value of not less than eleven million U.S. dollars (U.S. \$ 11,000,000.00) in turn-key basis and outside the bidder's country.

For the Lot No. II "POWER TRANSMISSION LINES OF 138 kV". Bidders must provide documented evidence of compliance with two (2) contracts to supply goods, works and related services for the construction of transmission lines, with voltage levels of 138 kV or higher, completed in any of the last ten (10) years prior to the submission deadline of this offer. At least one (1) contract in the above should have value of not less than six millions U.S. dollars (U.S. \$ 6,000,000.00) in turn-key basis and outside the bidder's country.

The evidences are documented completion certificates, contracts, settlements or other certification in which the buyer can verify compliance with the contract the bidder(s) has had. This shall include the name of the contracting company, address, phone, fax, email and the name of the person to contact to seek references from the Bidder.

In case of JVA the buyer will evaluate each partner. The amounts for each of the members of a JVA will be added to determine whether the Bidder meets the minimum qualification requirements in accordance with the provisions of this subsection.

4. Interested eligible bidders may obtain further information since August 12 to October 04 of 2013 from the Empresa Nacional de Transmisión Eléctrica (ENATREL)/PNESER; Procurement Unit PNESER, Lic. Eli Escaú Roque Rocha, eroque@pneser-fodan.gov.ni and obtain the bidding document(s) at the address below from 08:30 a.m. to 11:30 a.m. and from 02:00 p.m. - 04:30 p.m. local time (Monday to Friday) exclusive of public holidays.

5. A complete set of bidding documents in English may purchase by any interested Bidder on the submission of a written application to the address indicated below and upon payment of non-refundable fee of US\$100, the amount not included mailing or shipping costs. The method of payment will be direct payment on the cashier of ENATREL, certificate check or truth bank transfers. The Participants who wish to pay the latter route documents must request the bank account information to the contact indicated in paragraph 2 of this appeal. The documents may be collected by hand from the office mentioned below or on request, the Bidding Documents may be sent by Courier Services for overseas delivery on bidder's own arrangement and cost. ENATREL shall not responsible for any postal delay.

BANK ACCOUNT INFORMATION:
BANCO CORRESPONSAL
BANCO BANK OF AMERICA
ABA: 026008583 Nations Bank Tower
100 SW 2nd STREET 13 th FLOOR
MIAMI, FLORIDA 33131 - 2100
TELEF. (305) 533-2462 o (305) 533-2003
FAX: (305) 533-2071
SWIFT: BOFAUS33M
CUENTA: 1901841886

FINAL DEPOSIT:
CURRENT ACCOUNT NO. 1001-061-4711815
ACCOUNT NAME: ENATREL OP
CURRENCY: US\$ DOLLARS
ADDRESS ENATREL: ENATREL building, Centroamérica
roundabout 700 mts west,
Next to Autódromo (Villa Fontana)

PHONE NUMBER: (505) 2252-7400 and
(505) 2252-7500

6. Site visit will take place at the following date, time and place:

Point meeting for the first day: ENATREL building, Centroamérica roundabout 700 mts west, Next to Autódromo (Villa Fontana)

Days	Sites to visit	Date	Hour
First day:	El Sauce and Estelí Substations	04/09/2013	08:00 a.m.
Second day:	Yalagüina, Ocotal and Santa Clara Substations	05/09/2013	08:00 a.m.
Third day:	San Ramón Substation	06/09/2013	08:00 a.m.

7. Bids must be delivered to the address below at and before 10:00 a.m. (Local Time) of October 07th, 2013

All bids must be accompanied by a bid security of US \$ 500,000.00 dollars of the United States of America. Late bids shall be rejected. Bids will be opened in the presence of the Bidder's representatives, who choose to attend at the address below immediately after 10:00 a.m. (Local Time) of October 07th, 2013.

8. The Empresa Nacional de Transmisión Eléctrica (ENATREL) will not be responsible for any cost and expenses incurred by Bidders in connection with the preparation or delivery of Bids.

9. The Address(es) refer to the above is (are)

For the purchase of Bidding Documents

Attention: Lic. Eli Escaú Roque Rocha, Procurement Unit,
Address: Empresa Nacional de Transmisión Eléctrica (ENATREL),
ENATREL buildings, Centroamérica roundabout 700 mts
west, Next to Autódromo (Villa Fontana)

City: Managua
Country: Nicaragua
Phone number: (505) 2252-7400 ext. 4509
Email: eroque@pneser-fodan.gov.ni

Hours to buy documents: 08:30 a.m. a 11:30 a.m. and
2:00 p.m. a 4:30 p.m.

For and Delivery and Opening of Bids:

Attention: Lic. Eli Escaú Roque Rocha, Procurement Unit,
Address: Empresa Nacional de Transmisión Eléctrica (ENATREL),
ENATREL buildings, Centroamérica roundabout 700 mts
west, Next to Autódromo (Villa Fontana)

City: Managua
Country: Nicaragua
Place: Main lounge of ENATREL

NB: Bidders shall be required to submit 'Anti-Corruption and Malpractice Declaration' with their bids in the format provided in the bidding document. The original signed 'Anti-Corruption and Malpractice Declaration' in the bid document must be delivered to The Export-Import Bank of Korea, 38, EUNHAENG-RO, YEONGDEUNGPO-GU, SEOUL 150-090, KOREA by mail or in person at or before the deadline for bid submission in the BDS and one copy of the original signed form must be submitted to Employer along with the Bid upon the submission of the Bid.

Ing. Salvador Mariscal Castro
General Coordinator PNESER
Executive President of ENATREL